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# Process Mapping Analysis to Improve Scheduling Strategy for Exploration Well Drilling Investment in Proposal Phase

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**ABSTRACT:** The delay of accomplishing business process milestones in Exploration Function was an impact of organizational transformation that includes re-grouping of working area and manpower of multiple subsidiary entities into one region. Only two wells managed to be drilled out of six targeted wells. The bottleneck issue lies in the proposal phase of the exploration well drilling investment. Report documents, interviews, and focus group discussion are collected as data for this research. The root causes were found in several stages along proposal phase and coming from process, people, and data aspect. The qualitative analysis of this research applied process mapping analysis to understand the dependency of each task, and value-added - non-value-added activity analysis to define the importance of each task. The result is corrective actions proposed to cut time duration through several treatments towards specific processes. Sequentially, the quantitative analysis of this research applied that new process mapping and use the time of events on the following execution phase as the time limit to estimate the new time duration for each task. The managerial implication of this research is the generation of a metric for project scheduling.

**KEYWORDS:** Business process modeling notation, Dependency analysis, Project, Process mapping, Value-added activity analysis, scheduling.

### INTRODUCTION

As a net importing country, Indonesia still needs oil and gas energy in the energy transition era. For this reason, SKK Migas is expecting to achieve the production target of 1 million BOPD and 12 BSCFD by 2030. Depletion of reserve and lack of new reserve discoveries are still the issues in the upstream sector of oil and gas industry in Indonesia.<sup>1</sup> The productivity of oil could not cover the rate of consumption that has been increasing from 1,585 MBOPD in 2020 to 1,585 MBOPD in 2022.<sup>2</sup>

As one of the core functions in an oil and gas company, Exploration Function has a major role in keeping the business alive and being responsible for the discovery and addition of oil and gas resources. To discover oil and gas, Exploration Function activities are generally to obtain subsurface information from Geology and Geophysics (G&G) data acquisitions. G&G data can be acquired from geophysical seismic surveys, geological field surveys and studies, and exploration well drilling. Exploration well drilling could provide subsurface well data that will be very informative after being analyzed in laboratories for various kinds of deeper analysis.

During the transitional phase from work from office to work from home lifestyle in 2021, top management of PT PETA had taken this opportunity to establish re-organization known as the establishment of six sub-holdings. The organizational transformation has created a re-grouping of working area. One region could consist of operating working area and manpower that comes from several different subsidiary entities. The multi-interpretations of how business process should be followed during this transformation transition has impacted in the delay of accomplishing milestones along the business process for Exploration Function. In 2022, the performance of exploration well drilling was only 2 wells out of 6 targeted wells.

This phenomenon might be affected by the performance of processes prior to the exploration well drilling. Well drilling is an activity located in the execution phase of an exploration well drilling investment. Before it reaches the execution phase, an investment must undergo budgeting session, pre-operation session, and the proposal phase. The bottleneck could be from any of those prior phases. The poor performance during the proposal phase is reflected in the Key Performance Indicator (KPI) productivity that happens during that phase. The KPI items applied during the proposal phase are such as New Prospect Generation (NPR) and Technically Approved Prospect (TAP). NPR and TAP are the earliest two KPI items along the business process of Exploration Function. This could affect the later stages from the whole business process. Another stage in the proposal phase is called Final Investment Decision

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(FID) Approval. FID Approval is the last stage of the proposal phase, yet neither target nor KPI had been set by the Exploration Function for this final stage.

Based on those facts, this research will investigate the reasons behind the lack of NPR and TAP KPI items performance compared to plan, the impacts of not having any targets for FID approval towards the timeline of the following phase, the issues and insufficiencies that are faced when finishing tasks from the start until gaining FID approval, how process analysis could assess the relationship between one stage and another within the proposal phase, and how could a new project scheduling strategy be created and if possible, could shorten the length of proposal phase duration.

### LITERATURE REVIEW

### **Internal Business Process**

To carry out a consistent process, the company has a guideline book for investment management in accordance with the applicable regulations. Based on the book, investment is the usage of resources to maintain and increase the value of the company. Investment management for Exploration Function is divided into two main phases, namely proposal phase and execution phase. The proposal phase is the delivery and submission of investment proposal until approval of FID is granted. After the proposal phase, a project goes to setting budget allocation meetings called *Rencana Kerja dan Anggaran Perusahaan* (RKAP) and Work Program & Budgeting (WP&B). Then it goes to the execution of the project itself, and up to project closing. Specifically for the proposal phase, the business procedures of exploration well drilling investment proposal consist of several stages.

Table 1. Activity Description for Stages in Proposal Phase for Exploration Function

| No. | Stages      | Activity Description  |
|-----|-------------|---|
| 1.  | Funneling   | • An assessment session to discuss the calculation of possibility of success  |
|     |             | and of resources of the proposed prospect from technical point of view        |
|     |             | • The assessor is a team of fellow geoscientists from subholding              |
|     |             | • Approval is given in the form of signed Minutes of Meetings                 |
|     |             | • The output is generation of TAP using MMBOE as quantity unit                |
|     |             | • TAP and it is one of the KPI items for Exploration Function                 |
| 2.  | TECOP       | • Parameters used for evaluation of exploration portfolio. Abbreviation of    |
|     |             | Technical, Economics, Commerciality, Operations, and Political                |
| 3.  | Operationa  | • An assessment session to ensure the quality of a proposed investment from   |
|     | l Challenge | all five TECOP aspects  |
|     | Session     | • The asessor is a team of multiple functions from the subholding             |
|     |             | • Approval is given in the form of signed Minutes of Meeting                  |
| 4.  | FS          | • FS is a document that encompasses complete description of investment        |
|     |             | opportunity from general, technical and operational, law and compliance,      |
|     |             | human capital, commerciality, health safety security environment (HSSE),      |
|     |             | financial, and project economics aspects                                      |
|     |             | • Submission of FS is sent to subholding or holding company, along with       |
|     |             | cover letter and form that had been signed by Director Region D               |
|     |             | • FS submission is one of the KPI item with percentage of progress in writing |
|     |             | the FS document and number of document as quantity unit                       |
| 5   | Gate        | • An assessment session involving multiple functions to ensure the quality of |
|     | Review      | a proposed investment from all aspects within the FS                          |
|     |             | • The assessor is a team from subholding or holding company depending on      |
|     |             | the threshold of capital expenditure of the project                           |
|     |             | • Approval is given in the form of signed Minutes of Meeting                  |

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| 6 | FID      | • FID is a written final agreement from Shareholder Meeting, or highes        |
|---|----------|---|
|   | Approval | stakeholder such as Board of Commissioners, or Board of Director              |
|   |          | regarding the investment proposal.  |
|   |          | • The capital expenditure stated in the FID will become a reference for budge |
|   |          | allocation in RKAP and WP&B   |
|   |          | • With an FID approval, proposal phase is completed, and a project ca         |
|   |          | proceed to the execution phase  |

### **Problem Analysis**

One of the theoretical cause-effect analysis methods was proposed by Kaoru Ishikawa in the 1960s and the application was finalized using the elaboration of a fishbone diagram. Practically, the fishbone diagram is a graphical representation of the connection between a result and the factors able to exert influence on the result.<sup>3</sup>

### **Project Schedule Management**

The PMBOK Guide groups divide processes into ten categories based on knowledge areas, one of them is project schedule management. Project schedule management includes the process required to manage the timely completion of a project.<sup>4</sup> A Gantt chart is a horizontal bar chart that can be used to display the start date and duration of each task that makes up a project. Project scheduling serves several purposes, such as identifying precedence relationships among activities, encouraging the setting of realistic time for each activity, and making better use of resources by identifying critical bottlenecks in the project.<sup>5</sup>

### **Process Mapping Analysis**

Process mapping analysis is to ensure that a specific process is clearly defined. Metric is a tool to define a reliable means of measuring the process that is relative to the project deliverables.<sup>6</sup> There are some cases of having multiple processes within the series of processes or lack of a well-defined process. This phenomenon is often revealed after interviewing users who do the process. In this regard, the outcome of process analysis is closely linked to revealing process baseline.

### **Business Process Modeling Notation**

Business Process Modeling Notation (BPMN) is a graphical notation that describes the logic of the steps in a business process and specifically designed to coordinate the sequence of processes that flow between actors in a related set of activities.

Terms or notations used in BPMN are such as:

- 1. Participant: In a business process, several actors or roles or participants are involved. To describe different actors, diversifications of lane are used.
- 2. Event: There are two types of events i.e., Start Event (symbolized with non-bold circle) to mark the start of the business process and End Event (symbolized by bold circle) to mark that the business process flow has stopped or finished.
- 3. Gateway: The branching in a business process flow that determines which path will be taken and why. There are exclusive gateway, inclusive gateway, and parallel gateway. The diamonds shape symbolized decision task.

### Value-Added and Non-Value-Added Activity Analysis

How effective a process is in creating value could show the excellence of the processes. Effectiveness itself is defined as a process that encompasses quality, price, delivery, timeliness, and everything else goes into perceived value. Having a process focus is to classify whether an activity is relating to the creation of the final value. <sup>6</sup> Thus, a process can be either value-added (VA), non-value-added (NVA), or essential-non-value-added (ENVA) if an NVA activity is still needed in order to comply with the necessity.

### **RESEARCH METHOD**

For this research, primary data is taken directly from the users in the company through interviews and focus group discussion, meanwhile secondary data are the data that have been interpreted such as in the form of report documents. The research is consisting of both qualitative and quantitative research with sequential analysis.

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#### Table 2. Interview Questions Analysis

| No. | Questions                    | Purpose                             | Relation to research questions      |
|-----|------------------------------|-------------------------------------|-------------------------------------|
| 1.  | Could you describe how the   | To be a real case example that      | Why was the actual performance      |
|     | company organizational       | shows how business process is       | of NPR and TAP had been lacking     |
|     | transformation has impacted  | perceived by users from several     | compared to the plan?; What are     |
|     | your working activities?     | different subsidiary entities       | the impacts of not having any       |
| 2.  | Could you mention the        | To capture the undetected process   | targets for FID approval towards    |
|     | source and step-by-step of   | of how users get data for starting  | the timeline of the following       |
|     | carrying out the proposal    | the first step in the series of     | phase?                              |
|     | phase in your routine work?  | processes                           |                                     |
| 3.  | What are the issues and      | To find the root cause of           | What are the issues and             |
|     | insufficiencies that you are | problems; To seek where             | insufficiencies that are faced when |
|     | still facing throughout      | improvement or acceleration can     | finishing tasks and completing      |
|     | proposal phase?              | take place                          | stages in the proposal phase, from  |
| 4.  | Which step during the        | To evaluate which steps are         | the start until gaining FID         |
|     | proposal phase took the      | critical path, could be executed in | approval?                           |
|     | longest to finish and why?   | parallel, or could be eliminated    |                                     |
| 5.  | What improvements could      | To gather step by step practical    | How could process mapping           |
|     | be done to accelerate the    | alternative solutions; To generate  | analysis assess the relationship    |
|     | processes in proposal phase? | both quantitative and qualitative   | between one stage and another       |
|     |                              | value creation                      | within the proposal phase?          |

#### Table 3. Focus Group Discussion Topics Analysis

| No.  | Topics  | Purpose                 | Relation to research    |
|------|---|-------------------------|-------------------------|
| 110. | Topics  | i uipose                | questions               |
| 1.   | How can improvements in cutting time duration for           | To generate value       | How to create a project |
|      | processes in proposal phase help to reach KPI target and    | creation and define the | scheduling strategy     |
|      | make the result of exploration activities even better?      | changes expected from   | that is more accurate   |
|      |   | the improvements        | and if possible, could  |
| 2.   | What are the step-by-step actions plan for the              | To get support for the  | shorten the length of   |
|      | implementation of the new metric scheduling? (For the       | implementation of       | proposal phase          |
|      | business solution, and also for the cutting time initiative | business solutions      | duration?               |
|      | action plans)   |                         |                         |
| 3.   | Who is in charge, how much budget, and what resources       | -                       |                         |
|      | can be utilized to implement those improvements?            |                         |                         |

#### RESULTS

The qualitative data analysis reveals the actual breakdown list of tasks for each stage including the ones that were not included in the organization business process guideline book. Other stages in proposal stage that were not captured are Data Preparation, Subsurface Evaluation, Pre-Funneling, Technical Discussion Session, and Operation Discussion Session. Within the stages, there are also tasks that were not captured such as meeting arrangement, presentation preparation, follow-up evaluations, and approval routing. The precedence relationships among tasks including dependency are mapped out using a flowchart. Based on the data reported by users, there are some findings on possible root causes of problems that arise during the proposal phase as summarized on the fishbone diagram below.



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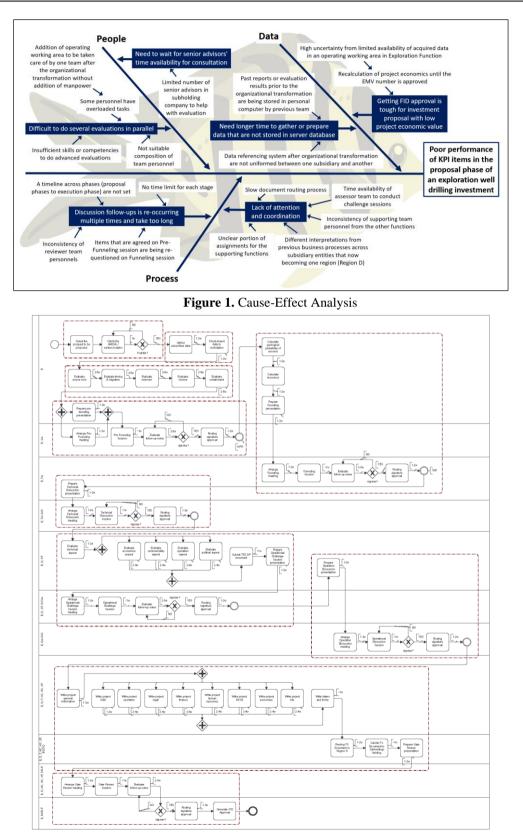


Figure 2. Actual Well Drilling Investment Process Mapping Flowchart in Proposal Phase

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The ideal dependency of each task to its precedent task can be determined by measuring the minimum percentage of progress of each task to proceed to the next task. The value of activity is determined by the verb of activity and output of the activity.

| Stage         | Activity                             | Duration | Dependency | VA/ NVA    |
|---------------|--------------------------------------|----------|------------|------------|
|               | ·                                    | (weeks)  | (%)        | ENVA       |
| Data          | Subsurface Data Gathering            | 1-2      | 0          | NVA        |
| Preparation   | Data Check and Import to Workstation | 1-2      | 25         | ENVA       |
| Subsurface    | Petroleum System Element: Source     | 2-8      | 100        | VA         |
| Evaluation    | Rock                                 |          |            |            |
|               | Petroleum System Element: Timing &   | 2-8      | 0          | VA         |
|               | Migration                            | 2.0      | 0          | X 7 A      |
|               | Petroleum System Element: Reservoir  | 2-8      | 0          | VA         |
|               | Petroleum System Element: Closure    | 2-8      | 0          | VA         |
|               | Petroleum System Element:            | 2-8      | 0          | VA         |
| Due Francisco | Containment                          | 1-2      | 50         | NVA        |
| Pre-Funneling | Presentation Preparation             |          | 50         | NVA<br>NVA |
|               | Meeting Arrangement                  | 1-2      | 75         |            |
|               | Pre-Funneling Session                | <1       | 100        | VA         |
|               | Follow-Up Evaluation                 | 2-8      | 100        | VA         |
|               | Approval Routing                     | 1-2      | 100        | NVA        |
| Funneling     | Probability of Success Calculation   | 1-2      | 100        | VA         |
|               | Resource Calculation                 | 1-2      | 100        | VA         |
|               | Presentation Preparation             | 1-2      | 50         | NVA        |
|               | Meeting Arrangement                  | 1-2      | 75         | NVA        |
|               | Funneling Session                    | <1       | 100        | VA         |
|               | Follow-Up Evaluation                 | 2-8      | 100        | VA         |
|               | Approval Routing                     | 1-2      | 100        | NVA        |
| Technical     | Presentation Preparation             | 1-2      | 50         | NVA        |
| Discussion    | Meeting Arrangement                  | 1-2      | 75         | NVA        |
|               | Technical Discussion Session         | <1       | 100        | VA         |
|               | Approval Signature Routing           | 1-2      | 100        | NVA        |
| Operational   | TECOP: Technical Evaluation          | 1-2      | 100        | VA         |
| Challenge     | <b>TECOP:</b> Economics Evaluation   | 2-4      | 100        | VA         |
| Session       | TECOP: Commercial Evaluation         | 2-4      | 25         | VA         |
|               | TECOP: Operation Evaluation          | 2-4      | 25         | VA         |
|               | TECOP: Political Evaluation          | 2-4      | 0          | VA         |
|               | TECOP Document Submission            | <1       | 100        | NVA        |
|               | Operational Challenge Session        | <1       | 100        | VA         |
|               | Follow-Up Evaluation                 | 1-3      | 100        | VA         |
|               | Approval Routing                     | 1-2      | 100        | NVA        |
| Operational   | Presentation Preparation             | 1-2      | 50         | NVA        |
| Discussion    | Meeting Arrangement                  | 1-2      | 75         | NVA        |

### Table 4. Dependency and VA/NVA/ENVA Activity Analysis

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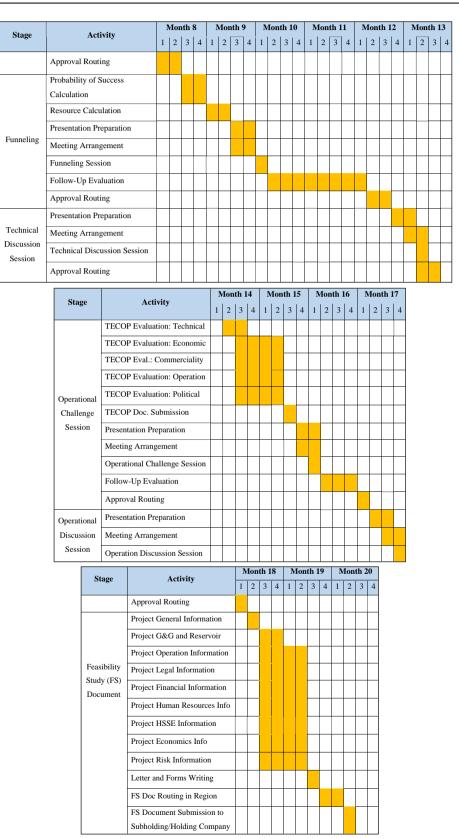
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|               | <b>Operation Discussion Session</b> | <1  | 100 | VA  |
|---------------|-------------------------------------|-----|-----|-----|
|               | Approval Routing                    | 1-2 | 100 | NVA |
| FS            | Writing Project General             | <1  | 100 | VA  |
|               | Writing Project G&G & Reservoir     | 1-2 | 0   | VA  |
|               | Writing Project Operation           | 2-4 | 0   | VA  |
|               | Writing Project Legal Information   | 2-4 | 0   | VA  |
|               | Writing Project Financial           | 2-4 | 0   | VA  |
|               | Writing Project Human Resources     | 2-4 | 0   | VA  |
|               | Writing Project HSSE Information    | 2-4 | 0   | VA  |
|               | Writing Project Economics           | 2-4 | 0   | VA  |
|               | Writing Project Risk                | 2-4 | 0   | VA  |
|               | Letter and Forms Writing            | 1-2 | 75  | NVA |
|               | FS Document Routing in Region       | 1-2 | 100 | NVA |
|               | FS Document Submission to Sub-      | <1  | 100 | VA  |
| ~ ~ .         | holding/Holding Company             |     |     |     |
| Gate Review   | Presentation Preparation            | 1-2 | 50  | NVA |
|               | Meeting Arrangement                 | 1-2 | 25  | NVA |
|               | Gate Review Session                 | <1  | 100 | VA  |
|               | Follow-Up Evaluation                | 2-8 | 100 | VA  |
|               | Approval Routing                    | 1-3 | 100 | NVA |
| Decision Gate | FID Approval                        | 1-2 | 100 | VA  |

The quantitative analysis calculates the length of time for each activity in the current project schedule chart from the average length of time taken according to several exploration projects actualization. The actual total duration of the proposal phase is around 24 months.

| Stage                    | Activity                                | ] | Мо | nth | 1 | ] | Моі | nth | 2 | I | Мо | nth ( | 3 | 1 | Mor | ۱th ، | 4 | I | for | nth : | 5 | ] | Мо | 1th ( | 6 | I | Mon | nth ' | 7 |
|--------------------------|---|---|----|-----|---|---|-----|-----|---|---|----|-------|---|---|-----|-------|---|---|-----|-------|---|---|----|-------|---|---|-----|-------|---|
| Stage                    | Activity                                | 1 | 2  | 3   | 4 | 1 | 2   | 3   | 4 | 1 | 2  | 3     | 4 | 1 | 2   | 3     | 4 | 1 | 2   | 3     | 4 | 1 | 2  | 3     | 4 | 1 | 2   | 3     | 4 |
| Data                     | Suburface Data Gathering                |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       |   |
| Preparation              | Data Check and Import to<br>Workstation |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       |   |
|                          | Element: Source Rock                    |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       | ĺ |
|                          | Element: Timing & Migration             |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       |   |
| Subsurface<br>Evaluation | Element: Reservoir                      |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       |   |
| Lvaluation               | Element: Closure                        |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       |   |
|                          | Element: Containment                    |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       |   |
|                          | Presentation Material<br>Preparation    |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       |   |
| Pre-                     | Meeting Arrangement                     |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       |   |
| Funneling                | Pre-Funneling Session                   |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       |   |
|                          | Follow-Up Evaluation                    |   |    |     |   |   |     |     |   |   |    |       |   |   |     |       |   |   |     |       |   |   |    |       |   |   |     |       |   |

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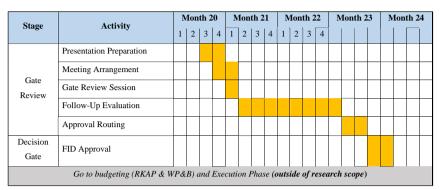


Figure 3. Current Project Schedule Realization

In relation to project scheduling, some tasks with low dependency are to be treated with solutions that enable tasks to run simultaneously, meanwhile tasks with high dependency become the critical path. NVA tasks are to be eliminated or at least reduced in term of time consumption through several cutting time duration initiatives.

| <b>Table 5.</b> Potential Tasks that could be Treated with Improvement |
|--|
|--|

| Task                    | Process<br>Category | Process Status       | Type of Treatment                     |
|-------------------------|---------------------|----------------------|---------------------------------------|
| Gather data             | NVA                 | Can be eliminated    | Change the process mechanism          |
| Check data, import data | ENVA                | Cannot be eliminated | Start the process earlier/in parallel |
| Evaluate subsurface (5  | VA                  | Cannot be eliminated | Add executor of the process           |
| elements)               |                     |                      | Start the process earlier/in parallel |
| Arrange meeting,        | NVA                 | Cannot be eliminated | Change the process mechanism          |
| prepare for meeting     |                     |                      | Start the process earlier/in parallel |
| Evaluate follow-up      | VA                  | Cannot be eliminated | Standardize scope of the process      |
| questions after         |                     |                      | Set time limit for the process        |
| challenge sessions      |                     |                      |                                       |
| Evaluate TECOP (5       | VA                  | Cannot be eliminated | Standardize the executor of           |
| aspects)                |                     |                      | process                               |
|                         |                     |                      | Start the process earlier/in parallel |
|                         |                     |                      | Set time limit for the process        |
| Write FS document       | VA                  | Cannot be eliminated | Start the process earlier/in parallel |
| project information (9  |                     |                      | Set time limit for the process        |
| chapters)               |                     |                      | Standardize the executor of           |
|                         |                     |                      | process                               |
| Routing documents       | NVA                 | Cannot be eliminated | Standardize scope of the process      |
| approvals               |                     |                      | Change the process mechanism          |
|                         |                     |                      | Set time limit for the process        |

The type of treatments above is translated into action plans in accordance with its root cause previously elaborated in the fishbone diagram and the positive impacts that come out of it so it can be implemented for generating the new process mapping.

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| Task   | Root Cause   | Treatment                                      | Action Plan for Cutting<br>Time Duration  | Positive Outcomes  |
|--|--|--|---|--|
| Gather data  | Past reports or<br>evaluation results<br>prior to<br>organizational<br>transformation<br>are being stored<br>in personal<br>computer by the<br>previous team | Change the<br>process<br>mechanism             | Standardize and centralize<br>the database through a<br>procedure regarding<br>submission of evaluation<br>results from personal<br>computer to the<br>company's server storage<br>database   | <ul> <li>Similar destination of data transfer, ownership of data is the company</li> <li>No need to gather data because already in the server storage database</li> </ul>  |
|  | High uncertainty<br>from limited<br>availability of<br>acquired data in<br>an operating<br>working area in<br>the Exploration<br>Function                    |  | <ul> <li>Conduct more data acquisitions to fill data gap referring to recommendations from past evaluations</li> <li>Grant database accessibility for users in the technical departments (cross-function) who work for the same region to maximize data availability</li> </ul> | <ul> <li>More accurate evaluation<br/>could prevent follow-up<br/>questions during Pree<br/>Funneling or Funneling</li> <li>More data gives lower<br/>uncertainty that in<br/>preferable to gain<br/>approval</li> </ul> |
| Check/<br>import data  | Data referencing<br>system after<br>organizational<br>transformation<br>are not uniformed<br>between one<br>subsidiary and<br>another                        | Start the<br>process<br>earlier/in<br>parallel | <ul> <li>Standardize data classification for more organized utilization of server storage</li> <li>Begin this task early without any precedent task</li> </ul>  | Importing data to<br>workstation can begin righ<br>away with complet<br>collection of data that i<br>already compiled and<br>accessible  |
| Evaluate<br>subsurface/<br>petroleum<br>system (5<br>elements) | Addition of<br>operating<br>working area to<br>be taken care of<br>by one team<br>without addition<br>of manpower  | Add executor<br>of the process                 | Adjust the number of<br>personnels within a team<br>in proportion with its<br>operating working area<br>targets, workloads, and<br>agenda   | Task of one personnel is no<br>overloaded, and team'<br>priorities are well defined  |
|  | Limited number<br>of senior advisors<br>from sub-holding<br>company to help<br>with evaluation   |  | Adjust the number of<br>senior advisors in sub-<br>holding company with<br>number of regions,<br>number of petroleum<br>system elements to be   | <ul> <li>More flexible tim<br/>availability of the advisor<br/>to be approached b<br/>proposers for consultation</li> <li>Faster duration of<br/>evaluation because issue<br/>are tackled right away</li> </ul>          |

 Table 6. Proposed Improvements to Cut Time Duration

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| Arrange<br>meeting,<br>prepare for                       | A timeline across<br>proposal to<br>execution phase  | Change the<br>process<br>mechanism     | <ul> <li>Have five different<br/>personnel to conduct<br/>evaluations at the same<br/>time</li> <li>Arrange the schedule and<br/>timeline for all challenge<br/>sessions before starting</li> </ul> | No need to arrange meetin<br>time because every stag<br>already have timeline of   |
|--|--|--|---|--|
| meeting  | are not set<br>Time availability<br>of assessor team<br>to conduct<br>challenge<br>sessions                        | Starttheprocess-earlier/in-parallel-   | the proposal phase<br>Start putting evaluation<br>result on a presentation<br>slide for any evaluation<br>that finishes first   | deadline<br>No need to wait for a<br>evaluations to be done t<br>start composing presentation<br>material  |
| Evaluate<br>follow-up<br>questions<br>after<br>challenge | Inconsistency of<br>reviewer team<br>personnels  | Standardize<br>scope of the<br>process | Assign consistent,<br>suitable, and sufficient<br>reviewer team personnels<br>at the first sitting until a<br>stage is done   | No new assessor who ask<br>new questions after the post<br>Funneling follow-up that<br>could prolong the follow-up<br>duration                                     |
| sessions   | Items that are<br>already agreed on<br>Pre-Funneling<br>session are being<br>re-questioned on<br>Funneling session | -                                      | <ul> <li>Distinguish scope and<br/>portion of review<br/>between Pre-Funneling<br/>and Funneling session</li> <li>Clarify the validity of<br/>deals that has been</li> </ul>                        | Commitment to only review<br>petroleum system element<br>during Pre-Funnelin<br>session and agree with th<br>Pre-Funneling results i<br>minutes of meeting to avoi |
|  | re-questioned on   |  | • Clarify the validity of deals that has been agreed in the minutes of  | Pre-Funneling results i  |
|  | No time limit for each stage   | Set time limit                         | meetings<br>Arrange the schedule and<br>timeline for all challenge  | <ul> <li>evaluation tasks</li> <li>Time limit duration maximum four weeks for</li> </ul>   |

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|  |   |  |  | <ul> <li>post Pre-Funneling<br/>follow-up evaluation</li> <li>Time limit duration of<br/>maximum of two weeks<br/>for post Funneling follow-<br/>up evaluation</li> </ul>  |
|--|---|--|--|--|
| Evaluate<br>TECOP (5<br>aspects)                                 | Different<br>interpretations of<br>business<br>processes across<br>subsidiary entities<br>that now became<br>one region | Standardize<br>the executor<br>of the process  | Clarify portion of duties<br>for the supporting<br>functions   | Written company guideline<br>regarding this matter states<br>the portion for each PIC, se<br>all PIC from supporting<br>function know its portion<br>and prevent dispute o<br>refusal that take up some<br>time  |
|  | Inconsistency of<br>supporting team<br>personnels from<br>other functions   |  | Assign dedicated<br>personnel from other<br>functions for a specific<br>project  | Every PIC from supporting<br>function is committed to<br>help until the end o<br>proposal phase to preven<br>extra time to re-explain<br>project if the PIC changes  |
|  | Unclear portion<br>of assignments<br>for the supporting<br>functions  | Start the<br>process<br>earlier/in<br>parallel | <ul> <li>Clarify portion of duties<br/>for the supporting<br/>functions</li> <li>Arrange each team to<br/>consist of personnels<br/>that could complement<br/>each other with each<br/>personnel's specialty</li> <li>Have five different<br/>personnel to conduct<br/>evaluation of the five<br/>aspects of at the same<br/>time</li> </ul> | <ul> <li>Written guideline state<br/>the portion for each PIC<br/>so all PIC from supporting<br/>function know its portion<br/>and prevent dispute of<br/>refusal that take up som<br/>time</li> <li>Each TECOP aspect<br/>evaluation is handled by<br/>one user so all aspects can<br/>be evaluated<br/>simultaneously</li> </ul> |
|  | No time limit for<br>each stage   | Set time limit<br>for the<br>process           | Arrange the schedule and<br>timeline for all challenge<br>sessions before starting<br>the proposal phase   | Time limit duration o<br>maximum three weeks fo<br>post Operational Challenge<br>Session follow-up<br>evaluation   |
| Writing FS<br>document<br>project<br>information<br>(9 chapters) | Different<br>interpretations<br>across subsidiary<br>entities that now<br>became one<br>region                          | Standardize<br>the executor<br>of the process  | Clarify portion of duties<br>for the supporting<br>functions   | Written guideline lets PIC<br>from supporting function<br>knows its portion and<br>prevent dispute or refusa<br>that take up some time   |
|  | Inconsistency of supporting team  |  | Assign dedicated<br>personnel from other<br>functions that help  | Every PIC from supporting<br>function is committed to<br>help until the end o  |

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|                                   | personnels from other functions                                      |  | contribute in one of the<br>TECOP evaluation for a<br>specific project  | proposal phase to prevent<br>extra time to re-explain<br>project if the PIC changes   |
|-----------------------------------|--|--|---|---|
|                                   | Unclear portion<br>of assignments<br>for the supporting<br>functions | Start the<br>process<br>earlier/in<br>parallel | <ul> <li>Clarify portion of duties<br/>for the supporting<br/>functions</li> <li>Arrange each team to<br/>consist of personnels<br/>that could complement<br/>each other with each<br/>personnel's specialty</li> <li>Have nine different<br/>personnel to write<br/>project information of<br/>the nine chapters at the<br/>same time</li> </ul> | <ul> <li>Written guideline states<br/>the portion for each PIC,<br/>so all PIC from supporting<br/>function know its portion<br/>and prevent dispute that<br/>take up some time</li> <li>Each FS aspect evaluation<br/>is handled by one user so<br/>all aspects can be<br/>evaluated simultaneously</li> </ul> |
| Routing<br>documents<br>approvals | Slow document<br>routing process                                     | Standardize<br>scope of the<br>process         | Lower down FID approval<br>authority level (increase<br>budget threshold<br>approval)   | • Shorter chain of management-level to sign documents   |
|                                   |  | Change the<br>process<br>mechanism             | Create a dashboard for<br>monitoring document's<br>routing position   | Approvers are reminded of<br>how long the document has<br>been in their table and how<br>much time left for them to<br>review and decide  |
|                                   |  | Set time limit<br>for the<br>process           | Arrange the schedule and<br>timeline for all challenge<br>sessions before starting<br>the proposal phase  | <ul> <li>Time limit duration of maximum four weeks for post Gate Review session follow-up evaluation</li> <li>Time limit duration of maximum one week for all stages document signature routing</li> </ul>  |

The new process mapping metric that was resulted from the qualitative analysis will be drawn into a new flowchart. The expected time duration for each task in the proposal phase after the action plans are then calculated to generate a metric for the improved project scheduling.



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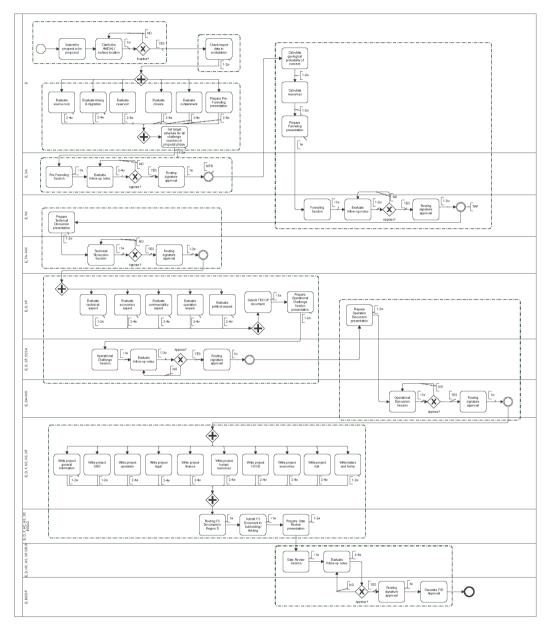
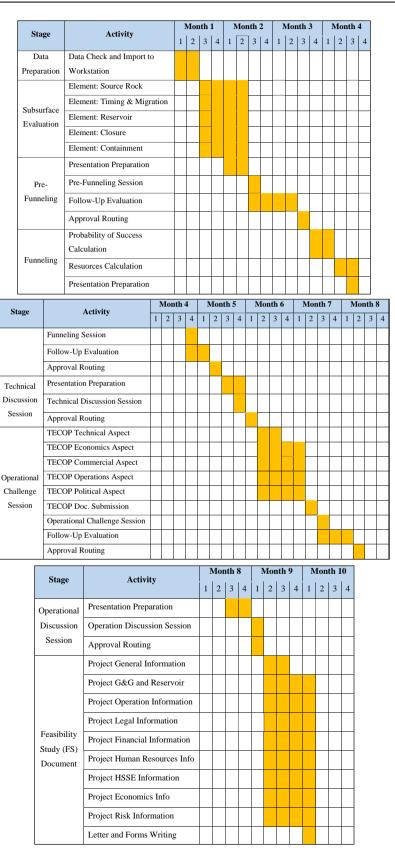


Figure 4. Well Drilling Investment Process Mapping Flowchart in Proposal Phase After Cutting Time Duration Initiatives



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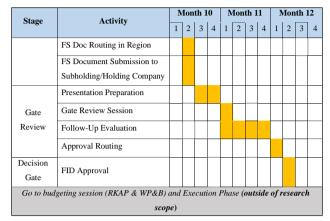


Figure 5. Project Schedule After Cutting Time Duration Initiatives

Before the cutting time duration initiatives, the proposal phase ends in week 1 of month 24 or around two years. After the improvements, the proposal phase is estimated to end in week 2 of month 12 or around one year. It can be interpreted that the total amount is reduced by one year.

### DISCUSSION

The RKAP phase often starts in May and being finalized in July. RKAP is followed by WP&B for Exploration Function that often starts in August and being finalized in November. Then, the projects can proceed to execution phase to start with permit licensing, procurement, site preparation, and so on. The well drilling is to be drilled the next year. Therefore, the proposal phase should have finished with the approval of FID by April.

| Stage       | Time Period   | Remarks   |
|-------------|---|---|
| NPR         | June-July of the year before RKAP and WP&B two            | Generation of NPR after July can still count in |
|             | years before the expected year of well drilling execution | the quarterly KPI; but not enough time to be    |
|             |   | ready for RKAP & WP&B the next year             |
| ТАР         | August-September of the year before RKAP and              | Generation of TAP after September can still     |
|             | WP&B two years before the expected year of well           | count in the quarterly KPI; but not enough time |
|             | drilling execution  | to be ready for RKAP & WP&B the next year       |
| Technical   | September-October of the year before RKAP and             | -   |
| Discussion  | WP&B two years before the expected year of well           |   |
|             | drilling execution  |   |
| Operational | October-December of the year before RKAP and              | -   |
| Challenge   | WP&B two years before the expected year of well           |   |
| Session     | drilling execution  |   |
| Operation   | December of the year before to January of the year of     | -   |
| Discussion  | the RKAP & WP&B one year before the expected year         |   |
|             | of well drilling execution                                |   |
| FS Document | Writing from January-February of the year of RKAP         | The current condition with progress percentage  |
| Submission  | and WP&B and submit in March; one year before the         | of writing FS is changed to submission of FS.   |
|             | expected year of well drilling execution                  | Submitting FS document after March can still be |
|             |   | counted as progress in KPI; but not enough time |
|             |   | to be ready for RKAP & WP&B this year           |

Table 7. New Project Schedule Metric as Business Solution



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| Gate Review     | March-May of the RKAP and WP&B that year; one            | -   |
|-----------------|--|---|
|                 | year before the expected year of well drilling execution |   |
| FID Approval    | May of the year of RKAP and WP&B one year before         | The current condition with no target for FID        |
|                 | the expected year of well drilling execution             | approval is changed with the establishment of       |
|                 |  | target of getting FID approval in May at the latest |
| Execution Phase | May-July is internal RKAP discussion and agreement       | -   |
|                 | for the following year                                   |   |
|                 | August is the external WP&B discussion and agreement     | -   |
|                 | for the following year                                   |   |
|                 | Stages in the execution phase                            | -   |

### CONCLUSION

The bottleneck issue lies in the proposal phase of exploration well drilling investment that is reflected from the well drilling execution realization and other activities in proposal phase as well such as Pre-Funneling stage and Funneling stage, and the last stage which is FID Approval that has no target. Pre-Funneling stage is critical for NPR and Funneling stage is critical for TAP, both in resource quantity unit and being scored per quarterly. Meanwhile the FID Approval stage has no target, resulting in unmeasurable timeline to proceed to execution phase.

The root causes of this issue are challenge session follow-ups that re-occurred too often and for too long, lack of coordination, longer time to gather data, tough FID approval for proposals with high uncertainty subsurface evaluation, difficulties to finish evaluations, and longer time for waiting on senior advisors to consult about the evaluation. The corrective actions based on the qualitative analysis is from making a process mapping to show the dependency of each task, also value-added and non-value-added analysis to define the importance of each task along the proposal phase.

The result of the qualitative analysis is that there are tasks that can be eliminated by changing the process mechanism, and there are tasks that can be executed in parallel through adding executor of the process and standardizing scope of the process. The corrective actions based on the quantitative analysis is from positive deviation of time duration and setting the time limit benchmarking on budget allocation event RKAP and WP&B and execution year of well drilling. The result of the quantitative analysis is that the proposal phase should start no later than May, so that FID Approval could be obtained by May the next year. Then proceed to RKAP that starts on May and WP&B that starts from August. The fastest a well drilling can be executed is in the following year of FID approval or two years after starting the proposal phase.

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